



Healthcare CEO Forum

7:30 am Tuesday, November 4th , 2018

Meeting at Scottsdale Place
5635 N. Scottsdale Road, Ste 170

Overview

- Introductions/Housekeeping
 - Introductions/Update
 - Forum, personal goals
- 2018 Fall/Winter Schedule
 - Tue, Nov 4: World Series Lessons
 - Verducci on Red Sox team
 - Looking at leadership
 - Tue, Dec 6—Inpatient Care Trends
 - Hospital financial patterns
 - “Hospital in a home” intro
 - Thu, Jan 17—Palliative Care
 - Hospice of the Valley hosting mtg

Pat Lencioni: Lessons from "The Advantage"

- Four key disciplines:
 - 1) Cohesive leadership team
 - 2) Create clarity
 - 3) Over-communicate clarity
 - 4) Reinforce clarity

Pat Lencioni: Lessons from "The Advantage"

- Building a cohesive leadership team requires
 - 1) Trust
 - 2) Conflict
 - 3) Commitment
 - 4) Accountability
 - 5) Results

Pat Lencioni: Lessons from “The Advantage”

- Hiring for fit—key characteristics to look for
 - 1) Humble
 - 2) Hungry
 - 3) Smart
- Take 2 out of 3, but don't leave out humility

WS Leadership Lessons

- Read Tom Verducci: “Unbreakable: Red Sox Season for the Ages
- Discussion—see annotations
 - 1) Game 3 “defeat...defined team's soul and spirit”
 - 2) Manager “abhors team meetings”
 - 3) Longfellow: “Lowest ebb is the turn of the tide”
 - 4) “Free breakfast buffet”
 - 5) Rovers: “Eovaldi could be our Charlie Morton”
 - 6) “Foul balls were cheered”

WS Leadership Lessons

- Discussion:
 - 7) Cora's failed hiring interview question
 - 8) "I guess he did ace the entire test"
 - 9) "I have seen the elephant"
 - 10) "six innings [of relief] on one day's rest"
 - 11) "Price would not leave Eovaldi's side"
 - 12) "After that meeting, it didn't feel like we lost"
 - 13) "...legends not just for how they won, but also for how they lost"

Forum Approach

- Goals
 - Become a stronger leader...with others you respect
 - Learn new leadership skills, tools...validate existing ones
 - Reinforce commitment to work/life balance
- Meetings
 - Presentation/Discussion format
 - MITs
 - Occasional speakers
 - Handouts, books, homework
 - Blueberry muffins